



equip

# Media Release

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FOR IMMEDIATE RELEASE

## Equip moves quickly on business development expecting movement in corporate super accounts

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Equip has bolstered its Growth and Corporate Development team with the appointment of Charlie Yanni as Senior Corporate Growth Manager.

Equip Executive Officer, Growth and Corporate Development, John Farrington, said Equip was anticipating the potential for more movement in the corporate superannuation sector following the revelations emerging from the Hayne Royal Commission.

“There is no doubt that some in corporate Australia are thinking about whether their employees’ super is in the right hands, with what we have heard over the past fortnight,” Mr Farrington said.

“Since our recent merger, we have announced a \$12 million reduction in fees and insurance premiums for the 2018-19 financial year, which has positioned us extremely well in the marketplace.

“Coupled with ‘Top 10’ investment performance over the past 10 years and an unconflicted governance model that includes independent directors on our board, we believe we have a powerful story to take to corporate Australia,” he said.

He added that Charlie Yanni brought years of experience in financial services to the team and gave Equip the extra capacity to extend its reach and compete even more effectively in the corporate superannuation market.

Mr Yanni has previously held business development roles with industry funds, LUCRF and REST, and with ME Bank.

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Equisuper manages assets of \$15 billion for more than 75,000 members and their employers. The fund is multi-sector, servicing employers and members from the energy, resources, water, infrastructure, manufacturing, health, legal and services sectors.