

# **Equipsuper Pty Ltd**

ABN 64 006 964 049

# **Financial Statements**

For the year ended 30 June 2015



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The financial statements are presented in Australian currency.

Equipsuper Pty Ltd is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

**Equipsuper Pty Ltd** 

Level 12, 330 Collins Street

Melbourne VIC 3000.

A description of the entity's principal activities is included in the Directors' Report on page 2 which is not part of the financial statements.

The financial statements were authorised for issue by the Directors on 9 October 2015. The Directors have the power to amend and reissue the financial statements.



## **Directors' Report**

The Directors present their report on Equipsuper Pty Ltd (ABN 64 006 964 049) for the financial year ended 30 June 2015.

#### **Directors**

The names of the Directors in office at any time during or since the end of the financial year are:

A.E.J. Fairley

J. Azaris

B.G. Beeren

T. Birkbeck (Resigned 14 July 2014)

G.N. Hade

R.C. Jervis-Read

P. Leary (Appointed 17 July 2015)

J. O'Neill (Resigned 13 January 2015)

A.J. Pickering

J. Simon (Appointed 14 January 2015)

T. M. Swingler.

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

## **Principal Activities**

The principal activity of Equipsuper Pty Ltd (the Trustee) during the year was acting as the Trustee of Equipsuper Superannuation Fund (the Fund). In that capacity the Trustee is entitled by the trust deed which constituted the Fund to recover the costs and expenses of the operation, management, administration and investment of the Fund. However, the trust deed specifically provides that the Trustee is not entitled to receive from the Fund any commission or other remuneration in respect of the office of Trustee. There was no change in the nature of the principal activities of the Trustee company during the financial year.

## **Shareholding Arrangements**

All shares in the Trustee company were held by the Chairman on trust for the participating employers during the financial year. No options over issued shares or interests in the Trustee company were granted during or since the end of the financial year and there were no options outstanding at the date of this report.

### **Operating Results**

The operating result for the financial year after providing for income tax amounted to a net profit of \$9,722 (2014: loss of \$43,731).

#### Significant changes in the state of affairs

No significant changes in the Trustee company's state of affairs occurred during the financial year.





## **Directors' Report (continued)**

#### **Dividends**

No dividend has been paid or declared since the previous financial statements and the Directors do not recommend the declaration of a dividend (2014: NIL).

### Indemnification and Insurance of Officers and Auditors

No indemnities have been given during or since the end of the financial year, for any person who is or has been an officer or auditor of the Trustee company, other than the general indemnity under article 104 of the Articles of Association for the positions of Director, Alternate Director, Company Secretary and other officers of the Trustee company. (No indemnities were given during the 2014 financial year other than the general indemnity under Article 104).

The Trustee company has paid a Trustee Indemnity Insurance premium of \$322,908 (2014: \$335,482).

### **Events Subsequent to Reporting Date**

The Trustee company Equipsuper Pty Ltd has undertaken a review of its corporate structure during the financial year. In line with the Equip Strategic Business Plan for 2015-2018 a new structure has been proposed. The Trustee company has obtained an extended public offer licence from the regulators permitting the company to be Trustee of multiple funds. This restructure will involve the transfer of shares of Equipsuper Pty Ltd and Equipsuper Financial Planning Pty Ltd to a newly formed holding company and the formation of a new asset management company. This will occur in the new financial year. This strategy has been implemented on the basis that it will position Equipsuper Pty Ltd for future growth and deliver material benefits to fund members in the long term. This will not affect the results of the financial year ended 30 June 2015.

The Directors are not aware of any other matters or circumstances that have arisen since the end of the financial year, which significantly affected or may significantly affect the operation of the Trustee company, the result of those operations or the state of affairs of the Trustee company in subsequent financial years except as may be stated elsewhere in the financial statements.

#### **Likely Developments**

The Directors have no likely developments to report except as may be stated elsewhere in this report or in the financial statements. Further information on likely developments in the operations of the Trustee company and the expected results of operations have not been included in the annual financial statements because the Directors believe it would be likely to result in unreasonable prejudice to the Trustee company.

#### **Environmental Issues**

The Trustee company's operations are not regulated by any significant environmental regulations under a law of the Commonwealth or of a State or Territory.





## **Directors' Report (continued)**

## **Directors' Meetings**

Sections 300(10)(b) and (c) of the Corporations Act (2001) require public companies that are not wholly-owned subsidiaries of another company to include details of the number of Board and Board Committee meetings held during the year and each Director's attendance at those meetings.

Equipsuper Pty Ltd is not a public company but the Directors have adopted the policy of disclosing similar details as a matter of good corporate governance.

The number of Board and Committee meetings attended by each of the Directors during the financial year ended 30 June 2015 was:

	E	Board		estment nmittee	Ŕ	eals and eview mmittee	Con	, Risk and npliance mmittee	Re	nance and wards nmittee		nance nmittee
Number of meetings during year		Γ						ı		T		Ι
	Held	Attended	Held	Attended	Held	Attended	Held	Attended	Held	Attended	Held	Attended
A E J Fairley	7	7	-	-	_	-	_	_	4	4	-	2*
J Azaris	7	5	6	6	_	1*	5	5	4	4	-	1*
B G Beeren	7	6	6	6	-	-	_	_	_	_	3	3
T Birkbeck	-	-	-	-	-	-	-	-	-	-	-	-
G N Hade	7	7	-	-	5	5	5	5	4	4	-	-
R C Jervis-Read	7	6	4	4	2	4*	5	4	-	1*	-	-
J O'Neill	4	4	-	_	3	3	-	-	-	-	1	1
A J Pickering	7	6	6	6	-	-	-	-	4	4	-	-
J Simon	3	2	2	2	_	-	-	-	-		2	2
T M Swingler	7	7	-	-	5	5	5	5	-	-	3	3

## Legend in the table

- "Held" means the number of meetings held while the Director was a member of the Board or Committee.
- "Attended" means the number of meetings attended while the Director was a member of the Board or Committee.
- An "\*"indicates that the Director attended the meeting in place of a member of the Committee.

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## **Directors' Report (continued)**

## **Directors' Meetings (continued)**

### **Chairmen of the Board and Committees**

- Mr A.E.J. Fairley was elected as Independent Director and became Chairman of the Board on 1 January 2009.
- Mr J. Azaris has been the Chairman of the Audit, Risk and Compliance Committee since 1 June 2010.
- Mr B.G. Beeren has been the Chairman of the Finance Committee since 1 January 2014.
- Mr G.N. Hade has been the Chairman of the Governance and Rewards Committee since 1 January 2014.
- Mr R.C. Jervis-Read has been Chairman of the Appeals and Review Committee from 28 January 2015.
- Mr J. O'Neill was the Chairman of the Appeals and Review Committee from 1 January 2014 to 13 January 2015.
- Mr A.J. Pickering has been the Chairman of the Investment Committee since 1 June 2010.

## Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act* 2001 is set out on page 6.

#### **Auditor**

Ernst & Young continues in office in accordance with section 327 of the Corporations Act 2001.

Signed in accordance with a resolution of the Board of Directors.

Mule

A.E.J. Fairley Chairman

G.N. Hade Director

Melbourne 9 October 2015





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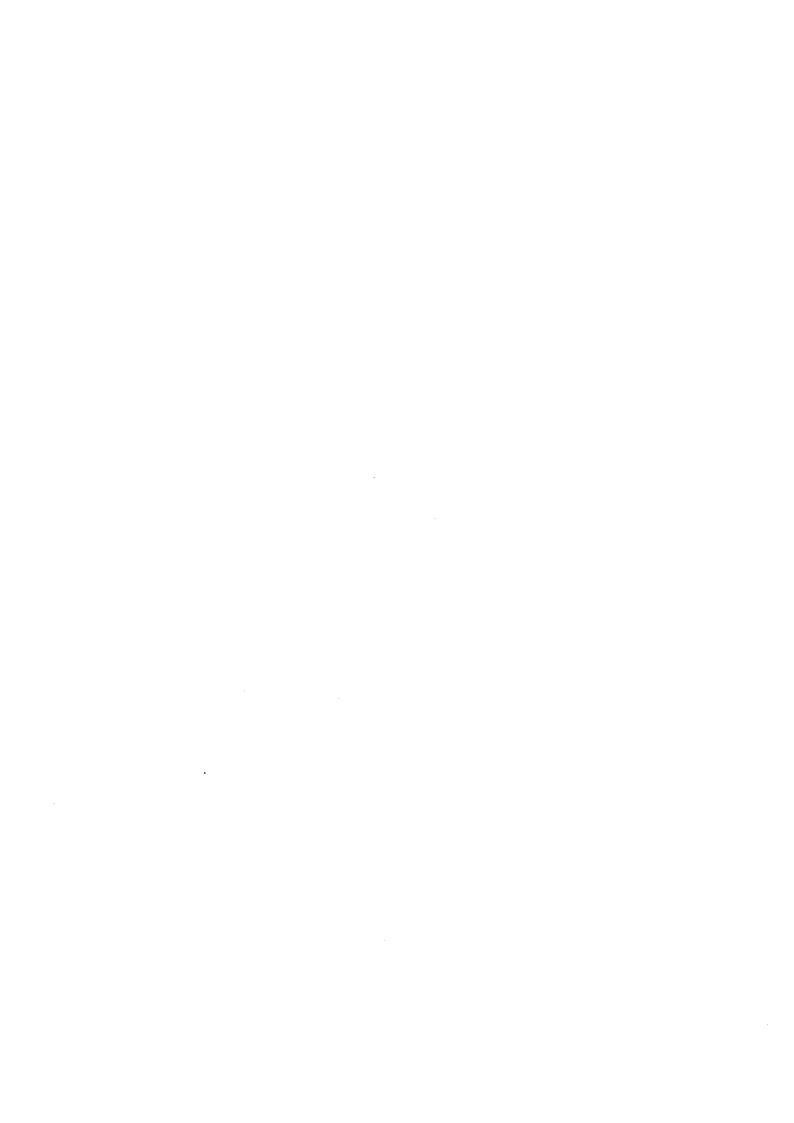
# Auditor's Independence Declaration to the Directors of Equipsuper Pty Ltd

In relation to our audit of the financial report of Equipsuper Pty Ltd for the financial year ended 30 June 2015, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.

Ernst & Young

Brett Kallio Partner Melbourne

9 October 2015





# **Auditor's Independence Declaration**





# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2015

	Notes	2015 \$	2014 \$
Revenue from continuing operations	2	25,943,393	26,285,521
Expenses			
Employee and Directors' expenses		(10,461,205)	(9,315,882)
External administration costs		(9,664,450)	(10,201,500)
Consultants' fees		(2,196,732)	(2,130,280)
Communication		(1,438,966)	(1,666,944)
Audit fees	2	(148,320)	(151,925)
Depreciation expense – plant and equipment		(39,753)	(79,550)
Amortisation expense – leasehold improvements		-	(17,747)
Leasehold expenses		(354,908)	(681,523)
Other expenses	2	(1,608,104)	(1,999,035)
Total expenses		25,912,438	_ 26,244,386
Profit before income tax		30,955	41,135
Income tax expense	6	(21,233)	(84,866)
Net profit / (loss) for the year		9,722	(43,731)
Other comprehensive income		-	-
Income tax expense on items of other comprehensive income	·		
Other comprehensive income for the year, net of tax			
Total comprehensive income for the year		9,722	(43,731)

The above statement of comprehensive income is to be read in conjunction with the notes to the financial statements set out on pages 11 to 29.



# BALANCE SHEET AS AT 30 JUNE 2015

	Notes	2015 \$	2014 \$
CURRENT ASSETS			
Cash and cash equivalents	9(b)	130,891	105,712
Trade and other receivables	3	5,155,954	4,312,596
Prepayments		431,337	549,197
Income tax refund	6 _	320,523	133,739
TOTAL CURRENT ASSETS		6,038,705	5,101,244
NON-CURRENT ASSETS			
Plant and equipment	7	88,036	127,789
Deferred tax asset	6 _	1,617,983	1,279,143
TOTAL NON-CURRENT ASSETS	_	1,706,019	1,406,932
TOTAL ASSETS	-	7,744,724	6,508,176
CURRENT LIABILITIES			
Trade and other payables	4	1,463,628	1,857,327
Provisions for employee benefits	5(a) _	3,169,646	2,009,795
TOTAL CURRENT LIABILITIES		4,633,274	3,867,122
NON-CURRENT LIABILITIES			
Deferred tax liabilities	6	1,143,657	783,584
Provisions for employee benefits	5(b) _	1,926,521	1,825,920
TOTAL NON-CURRENT LIABILITIES	_	3,070,178	2,609,504
TOTAL LIABILITIES	_	7,703,452	6,476,626
NET ASSETS	. =	41,272	<u>3</u> 1,550
EQUITY			
Contributed equity	10	3	3
Retained profits TOTAL EQUITY	-	41,269	31,547
IOIAL EQUIII	=	41,272	<u>31,550</u>

The above balance sheet is to be read in conjunction with the notes to the financial statements set out on pages 11 to 29.





# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2015

	2015	2014
	\$	\$
Total equity at the beginning of financial year	31,550	75,281
Profit / (Loss) for the year	9,722	(43,731)
Other comprehensive income	**	-
Total comprehensive income	9,722	(43,731)
Transactions with owners in their capacity as owners		
Total equity at the end of the financial year	41,272	31,550

The above statement of changes in equity is to be read in conjunction with the notes to the financial statements set out on pages 11 to 29.

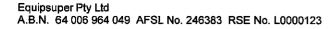




# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2015

	Notes	2015 \$	2014 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from Equipsuper Fund and other parties		25,167,536	25,793,027
Payments to suppliers and employees		(25,005,933)	(25,743,316)
Interest received		50,360	32,213
Income tax (paid) / received		(186,784)	(80,240)
Net cash flows from operating activities	9(a)	25,179	1,684
CASH FLOWS FROM INVESTING ACTIVITIES			
Payment for plant and equipment			-
Net cash flows used in investing activities		-	-
Net increase / (decrease) in cash and cash equivalents		25,179	1,684
Cash and cash equivalents at beginning of year		105,712	104,028
Cash and cash equivalents at end of year	9(b)	130,891	105,712

The above statement of cash flows is to be read in conjunction with the notes to the financial statements set out on pages 11 to 29.





## (1) Significant Accounting Policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### (a) Basis of Preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board, Urgent Issues Group Interpretations and the Corporations Act 2001.

#### Compliance with IFRS

These financial statements comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Historical cost convention

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, financial assets and liabilities at fair value through profit or loss, except for certain classes of property, plant and equipment and investment property.

#### Critical accounting estimates

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Trustee company's accounting policies. No higher degrees of judgement or complexity, or significant assumptions and estimates have been made to the financial statements.

#### (b) Provisions for Employee Benefits

Provision is made for the Trustee company's liability for annual leave and long service leave arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. A liability is recognised for the amount expected to be paid as a cash incentive payment under short-term and long-term incentive plans if the company has a legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

Equipsuper Pty Ltd A.B.N. 64 006 964 049 AFSL No. 246383 RSE No. L0000123



# (1) Significant Accounting Policies (continued)

### (c) Income Tax

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the Statement of Comprehensive Income. Current tax is the expected tax payable on the taxable income for the year using tax rates enacted or substantially enacted at the balance sheet date and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### (d) Revenue

Costs incurred by the Trustee company in the administration and internal investment management of the Fund are recovered or recoverable from the Fund and recognised as revenue in the Statement of Comprehensive Income upon the delivery of the service. Interest revenue is recognised as it accrues, using the effective interest method.





## (1) Significant Accounting Policies (continued)

## (e) Plant and Equipment

Plant and equipment including leasehold improvements are carried at cost less any accumulated depreciation and impairment losses (refer Note 1(i) Impairment). The carrying amount of plant and equipment is reviewed annually to ensure it is not in excess of the recoverable amount of those assets. The depreciable amount of all plant and equipment is depreciated over the useful life to the Trustee company on a reducing value basis commencing from when the asset is held ready for use.

The depreciation rates for plant and equipment are as follows:

- Computer equipment

40%

- Office furniture and equipment

9% to 40%

- Leasehold improvements

5% to 20%

#### (f) Leased Assets

Leases of assets, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the Trustee company are classified as finance leases. Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values. Leased assets are depreciated over their estimated useful lives where it is likely that the Trustee company will obtain ownership of the asset. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period. Lease payments under operating leases, where substantially all the risk and the benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

#### (g) Comparative Figures

Where required, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

### (h) Goods and Services Tax

Revenues, expenses and assets of the Trustee company are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense. Receivables and payables in the Balance Sheet are stated with the amount of GST included. The amount of GST recoverable from, or payable to, the ATO, is included as a current asset or liability in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis. The GST components of the cash flows arising from investing and financing activities, which are recoverable from, or payable to, the ATO, are classified as operating cash flows.





## (1) Significant Accounting Policies (continued)

### (i) Impairment

Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recovered. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

### (j) Cash and Cash Equivalents

For the statement of cash flows presentation purposes, cash and cash equivalents include cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

### (k) Retirement Benefit Obligations

The Trustee company has adopted "Choice of fund" for superannuation entitlements and contributes to Equipsuper or other regulated superannuation funds for its employees. Permanent employees, Directors and Contractors in the Accumulation Division or who are members of other regulated funds can contribute at any level while the Trustee company contributes at a rate of 9.5 percent (2014: 9.25 percent) to satisfy its obligations under the Superannuation Guarantee (Administration) Act 1992.

Contributions to defined contribution funds are recognised as an expense as they become payable. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.





# (1) Significant Accounting Policies (continued)

### (I) New accounting standards and interpretations

New accounting standards and interpretations (not adopted)

Certain new accounting standards and interpretations have been published that are not mandatory for 30 June 2015 reporting periods. The Directors' assessment of the impact of these new standards and interpretations is set out below:

(i) AASB 9 Financial Instruments (effective 1 January 2018)

AASB 9 (December 2014) is a new standard which replaces AASB 139. It addresses the classification, measurement and derecognition of financial assets and financial liabilities. Also, it introduced revised rules around hedge accounting and impairment.

The standard is not applicable until 1 January 2018 but is available for early adoption. The Trustee company has decided not to early adopt AASB 9.

Management does not expect this will have a significant impact on the Trustee company's financial statements as financial instruments are carried at fair value through profit or loss. The derecognition rules have not been changed from the previous requirements, and the company does not apply hedge accounting. AASB 9 introduces a new impairment model. However, as the company's investments are held at fair value through profit or loss, the change in impairment rules will not impact the company.

New accounting standards and interpretations (adopted)

There are no new accounting standards that are effective and applied for the first time in the current financial year.

There are no other standards which are not yet effective and that are expected to have a material impact on the entity in the current or future reporting periods or on foreseeable future transactions.





	2015	2014
(2) Revenue and Expenses	\$	\$
Revenue		
Administration fees	25,740,079	26,105,158
Service Fees Received – Equipsuper Financial Planning Pty Ltd	52,000	52,000
Interest received or due and receivable - Other parties	50,360	32,213
	25,842,439	26,189,371
Other Income		
Other sundry income	100,954	<u>96,150</u>
	<u>25,943,393</u>	<u>26,285,521</u>
Other Expenses		
Travel and accommodation	455 404	405 445
Telephone and fax	455,164 86,627	405,115
Postage	24,839	72,969 27,191
Trustee indemnity insurance	322,908	335, <del>4</del> 82
Computer support	318,212	297,793
Subscription and membership	144,651	138,437
Office operating expenses	255,703	290,604
Loss on disposal of plant and equipment	, _	431,444
and on any order of promise of any order	1,608,104	1,999,035
Auditor's Remuneration		
Audit Fees:		
Ernst & Young:		
The Trustee Company	36,565	40,170
The Fund	99,910	100,425
The Fund - other assurance services	11,845	11,330
Total Auditor's Remuneration	148,320	151,925





(3) Trade and Other Receivables	2015 \$	2014 \$
Administration fees	5,127,531	4,291,027
Other sundry debtors	25,426	21,569
Goods and services tax	2,997	<u> </u>
	5,155,954	4,312,596
(4) Trade and Other Payables		
Payables	1,463,628	1,783,759
Goods and services tax	-	73,568
	1,463,628	1,857,327
(5) Provisions for Employee Benefits		
(a) <u>Current</u>		
Provision for annual leave	445,475	468,113
Provision for long service leave	273,832	230,324
Provision for incentive scheme	2,450,339_	1,311,358_
	3,169,646	2,009,795
(b) Non-Current	40-0-0	
Provision for long service leave	167,659	166,344
Provision for incentive scheme	1,758,862	1,659,576
	1,926,521	1,825,920
Aggregate employee benefits	5,096,167	3,835,715
Number of employees at year end	46	47



(6) Income Tax Expense	2015	2014
	\$	\$
Income Tax Expense/(Credit)	•	·
Current income tax expense/(credit)	-	(4,511)
Deferred income tax expense/(credit)	21,233	89,377
Income tax expense/(credit) reported in the Statement of		
Comprehensive Income	21,233	84,866
A reconciliation of income tax expense with the prima facie tax payable calculated at 30% on the net change for the year is as follows:		
Profit / (loss) before income tax	30,955	41,135
Prima facie tax payable calculated at 30% (2014: 30%) on the profit / (loss) before income tax  Increase in income tax expense due to:	9,286	12,341
Non-deductible expenses  Decrease in income tax expense due to:	11,947	77,036
Over provided in prior years	-	(4,511)
Income Tax Expense/(credit)	21,233	84,866
Income Tax Refund		
Balance at the beginning of the year	133,739	48,988
Income tax refund received - prior year	(133,739)	(335,136)
Income tax paid - prior year	_	281,637
Income tax paid - current year	320,523	133,739
Under provided - prior year	-	4,511
Balance at the end of the year	320,523	133,739
Deferred Tax Asset Provision for employee benefits:		
- Provision for long service leave	132,447	119,001
- Provision for annual leave	133,642	140,434
- Provision for incentive scheme	1,262,760	891,280
Accrued expenses	40,829	24,611
Tax losses carried forward	48,305	103,817
	1,617,983	1,279,143





# (6) Income Tax Expense (continued)

Deferred Tax Liabilities	2015 \$	2014 \$
Accrued income	1,140,000	780,000
Depreciating assets and other capital allowances	3,657	3,584
	1,143,657	783,584
(7) Plant and Equipment		
Office furniture and equipment at cost	72,792	72,792
Less accumulated depreciation	(54,688)	(50,724)
	18,104	22,068
Computer equipment at cost	588,432	588,432
Less accumulated depreciation	(518,500)	(482,711)_
	69,932	105,721
Total plant and equipment	88,036	127,789

## Reconciliation in carrying amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the financial year.

	Office Furniture and Equipment	Computer Equipment	Total
	\$	\$	\$
Carrying amount at the beginning of the year	22,068	105,721	127,789
Additions	-	-	-
Disposals	-	-	-
Depreciation and amortisation expense	(3,964)	(35,789)	(39,753)
Carrying amount at the end of the year	18,104	69,932	88,036





## (8) Related Parties

In accordance with the Fund Rules, the Trustee company acts solely as Trustee of the Fund.

### (a) Directors

The names of the Directors of the Trustee company in office at any time during or since the end of the financial year and up to the date of signing these financial statements are:

A.E.J. Fairley

J. Azaris

B.G. Beeren

T. Birkbeck (Resigned 14 July 2014)

G.N. Hade

R.C. Jervis-Read

P. Leary (Appointed 17 July 2015)

J. O'Neill (Resigned 13 January 2015)

A.J. Pickering

J. Simon (Appointed 14 January 2015)

T. M. Swingler.

Key management personnel during the financial year were:

D.F. Press (Chief Executive Officer)

G.R. Brooks (Executive Officer, Strategic Marketing and Communications)

J.M. Farrington (Executive Officer, Corporate Relationships)

S.J. Guthleben (Executive Officer, People and Culture)

P.M. Marshall (Group General Counsel and Company Secretary)

T. Rieck (Executive Officer, Liability Management – appointed 25 May 2015)

J.J. Sadler (Executive Officer, Member Relationships)

M.G. Strachan (Chief Investment Officer)

N. Vamvakas (Executive Officer, Risk).





## (8) Related Parties (continued)

#### (b) Compensation of Directors and Key Management Personnel

Directors and Key management personnel compensation is paid by the Trustee company. In connection with the management of the Fund, the Directors and Key management personnel received no remuneration directly from the Fund or sponsoring employers.

Directors and Key management personnel compensation for the years ended 30 June is set out below:

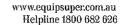
	2015	2014
	\$	\$
Short-term benefits	3,144,552	3,398,617
Post-employment benefits	204,063	201,255
Other long-term benefits	171, <del>4</del> 58	193,655
Total	3,520,073	3,793,527

Remuneration of Directors for the year ended 30 June

Director	2015 Total remuneration (including superannuation)	2014 Total remuneration (including superannuation)
A.E.J. Fairley	140,078	135,820
J. Azaris	81,712	79,228
B.G. Beeren	75,514	67,910
T. Birkbeck*	2,538	67,910
G.N. Hade	75,876	70,739
R.C. Jervis-Read	72,387	70,739
J. O'Neill**	44,142	70,641
A.J. Pickering	87,549	84,887
J. Simon***	32,632	
T. M. Swingler	70,039	67,910
Total Directors	682,467	715,784

- Remuneration for Directors represents the total amount of fees paid and superannuation.
- Directors do not receive any short-term incentive payments, long-term incentive payments, or post-Directorship benefits.
- \* T. Birbeck retired on 14 July 2014.
- \*\* J. O'Neill retired on 13 January 2015.
- \*\*\* J. Simon was appointed on 14 January 2015.







# (8) Related Parties (continued)

(b) Compensation of Directors and Key Management Personnel (continued)

Remuneration of key management personnel for the year ended 30 June:

Executive	2015	2015	2015	2014	2014	2014
	Salary	Incentive	Total	Salary	Incentive	Total
	(including	payment	remuneration	(including	payment	remuneration
	super-		(including	super-		(including
	annuation)		super-	annuation)		super-
			annuation)			annuation)
D.F. Press	426,743	139,139	565,882	385,000	172,286	557,286
G.R. Brooks	178,410	33,699	212,109	172,818	38,795	211,613
J.M. Farrington	237,235	45,747	282,982	234,600	52,785	287,385
S.J Guthleben	177,486	35,410	212,896	144,531	36,050	180,581
P.M. Marshall	249,985	48,438	298,423	248,400	62,100	310,500
T. Rieck*	25,641	-	25,641	-	-	
J.E.Rodd**	-	-	-	338,054	41,055	379,109
J.J. Sadler	237,375	44,850	282,225	230,000	63,250	293,250
M.G. Strachan	409,009	320,600	729,609	408,000	418,055	826,055
N. Vamvakas***	227,839	-	227,839	31,964	-	31,964
Total Executives						
	2,169,723	667,883	2,837,606	2,193,367	884,376	3,077,743
Total Directors						
and Executives						
	2,852,190	667,883	3,520,073	2,909,151	884,376	3,793,527

- \*The Executive commenced employment on 25 May 2015.
- \*\*The Executive ceased employment on 1 May 2014 and was paid leave entitlements and termination benefits.
- \*\*\*The Executive commenced employment on 5 May 2014.
- Remuneration for Key management personnel includes salary, short-term incentive payments for the reported year and any long-term incentive payments that vested during the reporting year.

Some Directors are members of the Fund. They and any key management personnel who are members of the Fund contribute and receive benefits on the same terms and conditions as those available to other members.

## (c) Related Party Transactions

Investment management and fund administration fees are incurred by the Trustee company and reimbursed by the Fund on a cost recovery basis. The fees received as a reimbursement by the Trustee





## (8) Related Parties (continued)

### (c) Related Party Transactions (continued)

Company from the Fund during the year were \$25,740,079 (2014: \$26,105,158). The amounts due and receivable at balance date were \$5,127,531 (2014 \$4,291,027).

The Fund has transferred monies to the Trustee company to meet Australian Prudential Regulation Authority Registrable Superannuation Entity Licensing conditions. The monies are held in a term deposit and must be returned to the Fund if the Trustee company is wound up. The amount at balance date was \$100,000 (2014: \$100,000).

The Trustee company purchases gas, electricity, water and other services from employers who participate in the Fund. The transactions are carried out on an arms length basis on normal commercial terms and conditions.

The Trustee company provides administration and infrastructure support services on a cost recovery basis to Equipsuper Financial Planning Pty Ltd. All shares in Equipsuper Financial Planning Pty Ltd were held by the Trustee company on trust for the Fund during the financial year.

The service fees received by the Trustee company from Equipsuper Financial Planning Pty Ltd during the year were \$52,000 (2014: \$52,000). The amounts due and receivable at balance date were \$Nil (2014: \$NIL).

Terms and conditions of transactions with related parties
All related party transactions are at arm's length and on normal commercial terms and conditions.

Outstanding balances at year end are unsecured, interest free and settlement occurs in cash.

There have been no guarantees provided or received for any related party receivables or payables.

### (d) Trustee's Responsibility for Liabilities of Equipsuper and Right of Indemnity

These financial statements have been prepared for the Trustee company and, as such, does not record assets and liabilities of the Fund. The Trustee will only be liable for the liabilities of the Fund if it has committed a breach of its fiduciary duties or if the Fund has insufficient assets to meet its non-benefit liabilities. In the opinion of the Directors, there has been no breach of fiduciary duties of the Trustee company in its capacity as Trustee. At balance date, the assets of the Fund are sufficient to meet expenses incurred by the Trustee company and the Trustee company has an indemnity from the Fund to meet all costs and expenses of the Trustee company as and when they fall due.

A summary is included of the total assets and liabilities of the Fund. This information is not reflected in the Trustee company's financial statements.





# (8) Related Parties (continued)

## (d) Trustee's Responsibility for Liabilities of Equipsuper and Right of Indemnity (continued)

A summary is included of the total assets and liabilities of the Fund. This information is not reflected in the Trustee company's financial statements:

	Total	Total	Net	Liability for
	Assets	Liabilities	Assets	Vested Benefits
	\$ M	\$ M	\$ M	\$ M
Equipsuper – 2015  Equipsuper – 2014	7,206	181	7,025	6,712
	6,595	160	6,435	6,189





(9) Statement of Cash Flows Information	2015 \$	2014 \$
(a) Reconciliation of cash flow from operations with profit / (loss) from ordinary activities after income tax		
Profit / (loss) from ordinary activities after income tax	9,722	(43,731)
Non-cash items in profit / (loss) from ordinary activities Depreciation and amortisation Loss on disposal of plant and equipment	39,753 -	97,297 431,444
Changes in assets and liabilities (Increase) / decrease in Receivables (Increase) / decrease in Prepayments (Increase) / decrease in Income tax refund Increase / (decrease) in Deferred income tax Increase / (decrease) in Payables Increase / (decrease) in Provisions for employee benefits	(843,358) 117,860 (186,784) 21,233 (393,699) 1,260,452	(515,170) 54,890 (84,751) 89,377 257,891 (285,563)
Cash flows from operations	25,179	1,684

## (b) Reconciliation of cash

For the purpose of the Statement of Cash Flows, cash includes cash on hand and in at-call deposits with banks or financial institutions. Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Balance Sheet as follows:

Cash at bank	30,891	5,712
Term deposit	100,000	100,000
Total	130,891	105,712
	- Company of the Comp	

(10) Contributed Equity	2015 Number of Shares	2014 Number of Shares
Ordinary shares	3	3

The 3 fully paid Ordinary shares of \$1 each are held in trust by the chairman of the Board of Directors





	2015	2014
(11) Commitments	\$	\$
Operating Lease Commitments		
Non-cancellable operating leases contracted for but not capitalised in the financial statements are payable as follows:		
- not later than one year	441,864	433,846
- later than one year but not later than five years	1,829,441	2,185,760
- later than five years	-	· -
Total	2,271,305	2,619,606

On 8 July 2013 the Trustee relocated its offices to a new premise at Level 12, 330 Collins Street, Melbourne under a non-cancellable operating lease expiring on 30 April 2020. On 1 February 2013 the Trustee entered into an agreement with the National Australia Bank Limited to guarantee the sum of \$566,181 to the lessor to secure the Trustees obligations as tenant under the lease, terminating on 1 May 2020.

## (12) Segment Reporting

The Trustee company acts as the Trustee of the Fund. The Trustee company comprises a single business segment, being the investment of assets and the administration of the Fund. The Trustee company operates predominately in a single geographical segment, the state of Victoria, Australia.

# (13) Contingent Liabilities

The Directors are not aware of any material contingent liabilities of the Trustee company, which have not been provided for in the financial statements.

# (14) Economic Dependence

The Trustee company acts as the Trustee of the Fund. Its continuing operations depend on payments from the Fund for the Trustee company's services. There are no reasons to doubt the continuing operations of the Trustee company or the Fund and its payments to the Trustee company.





## (15) Financial Instruments

The Trustee company's exposure through its financial instruments, is to interest rate risk and credit risk on its cash and cash equivalent holdings.

The Trustee company is required to hold a deposit of \$100,000 as part of its APRA RSE licensing conditions. This deposit is held on a 12 month rolling term basis. All other cash balances are managed through the Trustee company's operating bank account on a daily basis to meet operating expenses.

## (a) Interest Rate Risk

The Trustee company's exposure to interest rate movements on its cash balances as at 30 June 2015 was as follows:

#### 30 June 2015

	Floating interest rate	One year or less	Over one to five years	More than five years	Non interest bearing	Total
	\$	\$	\$	\$	\$	\$
Financial Assets						
Cash	-	130,891	_	_	-	130,891
Receivables	-	-	-	_	5,907,814	5,907,814
Total Financial				·		, , , , , , , , , , , , , , , , , , , ,
Assets		130,891	_	-	5,907,814	6,038,705
Financial Liabilities					4 400 000	4 400 000
Accounts payable			-	-	1,463,628	1,463,628
Total Financial Liabilities		-	-		1,463,628	1,463,628

2.7



## (15) Financial Instruments (continued)

## (a) Interest Rate Risk (continued)

#### 30 June 2014

	Floating interest rate \$	One year or less	Over One to five years \$	More than five years \$	Non interest bearing \$	Total \$
Financial Assets						·
Cash	-	105,712	-	-	-	105,712
Receivables			-	-	4,995,532	4,995,532
Total Financial Assets	-	105,712	<u>-</u>	_	4,995,532	5,101,244
Financial Liabilities Accounts payable		-	-	<u>-</u>	1,857,327	1,857,327
Total Financial Liabilities	<u> </u>	-	_	-	1,857,327	1,857,327

### (b) Credit Risk

The Trustee company's credit risk measure for its cash balances as at 30 June 2015 is AA- (2014: AA).

### (c) Net Fair Values

The Trustee company's financial assets and liabilities are carried at fair value.

(16) Dividend Franking Account	2015 \$	2014 \$
Balance of franking account available to shareholders of the Trustee company for subsequent financial years:		
Opening balance	788,109	707,869
Tax paid / (refund)	186,784	80,240
Closing balance	974,893	788,109





## (17) Financing Arrangements

Access was available at balance date to the following bank facilities:

Total facilities	2015	2014
	\$	\$
Corporate credit card facility	180,000	180,000
·	180,000	180,000
Unused at balance date		
Corporate credit card facility	176,346	<u>175,947</u>
	176,346	175,947

## (18) Events After the Balance Sheet Date

The Trustee company Equipsuper Pty Ltd has undertaken a review of its corporate structure during the financial year. In line with the Equip Strategic Business Plan for 2015-2018 a new structure has been proposed. The Trustee company has obtained an extended public offer licence from the regulators permitting the company to be Trustee of multiple funds. This restructure will involve the transfer of shares of Equipsuper Pty Ltd and Equipsuper Financial Planning Pty Ltd to a newly formed holding company and the formation of a new asset management company. This will occur in the new financial year. This strategy has been implemented on the basis that it will position Equipsuper Pty Ltd for future growth and deliver material benefits to fund members in the long term. This will not affect the results of the financial year ended 30 June 2015.

There are no other matters or circumstances have arisen since 30 June 2015 which have significantly affected or may significantly affect the operation of the Trustee company, the result of those operations or the state of affairs of the Trustee company in subsequent financial years except as may be stated elsewhere in the financial statements.





## DIRECTORS' DECLARATION

In the Directors' opinion:

- (a) the financial statements and notes set out on pages 7 to 29 are in accordance with the Corporations Act 2001. including:
- (i) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (ii) giving a true and fair view of the company's financial position as at 30 June 2015 and of its performance, as represented by the results of its operations, changes in equity and its cash flows, for the financial year ended on that date; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Note 1(a) confirms that the financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

This declaration is made in accordance with a resolution of the Directors.

A.E.J. Fairley Director

G.N. Hade Director

Melbourne 9 October 2015





Sparley





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# Independent auditor's report to the members of Equipsuper Pty Ltd

## Report on the financial report

We have audited the accompanying financial report of Equipsuper Pty Ltd (the company), which comprises the statement of balance sheet as at 30 June 2015, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

### Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the directors determine are necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the directors' report.





## **Opinion**

In our opinion:

- a. the financial report of Equipsuper Pty Ltd is in accordance with the *Corporations Act 2001*, including:
  - i giving a true and fair view of the company's financial position as at 30 June 2015 and of its performance for the year ended on that date; and
  - ii complying with Australian Accounting Standards and the *Corporations Regulations* 2001; and
- b. the financial report also complies with *International Financial Reporting Standards* as disclosed in Note 1.

Ernst & Young

Breft Kallio Partner Melbourne 9 October 2015

